



INDIAN STEEL INNOVATING SOLUTIONS FOR SMARTER & SUSTAINABLE FUTURE



INDIAN STEEL MARKETS CONFERENCE

September 27-28, 2023 | India Habitat Centre, New Delhi

Tentative Agenda

Conference Theme

“Indian steel: Innovating Solutions for Smarter & Sustainable Future”

Day 1: September 27, 2023

9:30-10:30 hours: Registration

10:30-11:45 HOURS

Session 1: Indian steel: poised for a quantum leap

- What's in store for the steel sector in near future?
- What's in store for the steel sector in the next decade?

Welcome Address:

Vinaya Varma, MD & CEO, mjunction services limited

Keynote Address:

Nagendranath Sinha, IAS, Secretary, Ministry of Steel, Government of India

Special Address:

Amarendu Prakash, Chairman, SAIL

T V Narendran, CEO & MD, Tata Steel

Bimlendra Jha, MD, JSP

Dilip Oommen, CEO, AM/NS India

Edwin Bason, Director General, World Steel Association (WSA)

Q&A

11:45-12:00 HOURS

Session 2: Indian steel: Current demand-supply dynamics & end user expectations

- What are the demand drivers & how is the supply chain working?
- What are the challenges faced by end users in procuring steel & possible solutions?

Session chairman:

Ruchika Chaudhry Govil, Additional Secretary, Ministry of Steel

V S Chakravarthy, Director (Commercial), SAIL



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Prabhat Kumar, Vice President, Marketing & Sales, Tata Steel

Or

Ashish Anupam, MD, Tata Steel Long Products Ltd

Vinay Shroff, CMO, JSW Steel

GMR

HeroMotoCorp

Lunch break & Networking: 13:15-14:00 hours

14:00-15:15 HOURS

Session 3: Technology, digital solutions for enhancing efficiency in steel ecosystem

- What are the technology solutions required to enhance efficiency in supply chain?
- How digitalization is revolutionizing steel availability to the last mile?

Session chairman:

Madhur Chaturvedi, MD (e-commerce), Vedanta Ltd

Gaurav Sachdeva, CEO, JSW One

Akshaya Gujral, Chief of Sales, Steering & Distribution, AM/NS India

Tata Steel Ashiyana

Nikhil Chaturvedi, Chief Digital Officer, JSW Group

Sachin Punyani, Business Development and Solutions Lead, Deep Tech, India and South Asia,
Amazon Internet Services Pvt Ltd

mjunction services limited

Q&A

15:15-16:30 HOURS

Session 4: Sustainability via scrap, green steel: challenges & way forward

- How to increase scrap availability in India as a first step to net zero?
- How energy efficient, low carbon technologies will help steel makers churn out green steel & make the industry cost effective & competitive?

Session Moderator: mjunction services limited



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Amit Ranjan, Chief of Marketing & Sales, IBMD, Tata Steel Ltd

Tata Motors

Or

Maruti

(Future of ELV in India)

Zain Nathani, Vice President, MRAI

Scrap buyers

R K Goyal, MD, Kalyani Steel

Q&A

Tea break & Networking: 16:30-16:45 hours

16:45-18:00 HOURS

Session 5: Enabling logistics infrastructure

- How to align delivery schedules, storage, loading & transportation of raw material?
- How to align logistics movement for finished steel?

Session chairman: Abhijit Narendra, Joint Secretary, Ministry of Steel

A K Mishra, ED TT (Steel), Railway Board, Government of India

Sanjay Rath, Head, Logistics Centre of Excellence, JSW Steel

ED (T&S), SAIL

Shipping

DFCC

CJ Darcl

Q&A

COCKTAIL & DINNER: 18:30 HOURS ONWARDS

----- End of Day 1 -----



DAY 2: September 28, 2023

10:30-11:45

Session 6: Chief Procurement Officer's Round Table

- What are the best practices in procurement adopted by steel makers post Corona?
- How are the procurement managers managing volatility because of geo-political changes?
- Does AI, blockchain and cloud-based tech make the procurement function efficient?

Session chairman: mjunction services limited

Mrishikesh Kamat, CPO, AM/NS India

Naveen Ahlawat, CPO, JSP

Amitava Bakshi, CPO, Tata Steel

SAIL

RINL

Q&A

11:00-12:15 HOURS

Conducive policy framework & key enablers for raw material availability: iron ore & met coal

- What are the key enabling factors/mining reforms supporting raw material sufficiency in steel making?
- How can iron ore of required grade and quality be made available at the plant site?
- What will be the metallurgical coal requirement & possible sources?
- How can digital platforms help in ensuring raw material availability & logistics support?

Session Chairman:

Sanjay Lohia, Additional Secretary, Ministry of Mines

A K Saxena, CMD, MOIL

Pankaj Satija, MD, Tata Steel Mining

Thomas M Cherian, MD, Essel Mining

V Suresh, Director (Commercial), NMDC

Puneet Jagatramka, VP, Raw Materials, JSW Steel

S J Ahmed, ED, SAIL

Q&A

Tea & networking break: 12:15-12:30 hours



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12:30-13:30 HOURS

Session 8: Enabling solutions for steel's growth in the next decade: finance, quality & technology

- How can steel's expansion plans be supported by financial institutions with capital at cheaper rates?
- Role of inspection agencies in quality check?
- Role of technology & equipment providers in the growth of the industry?

Session chairman:

DBS

IndusInd

Inspection agencies

Mining technology providers or lubricant suppliers

Q&A

Vote of thanks

Lunch break & Networking: 13:30-14:30 hours

----- End of Conference -----